



VPC ONLINE QUOTING & PURCHASING

VPC's Online Quotation system uses current catalog pricing. Generated quotes represent standard commercial product and packaging only. Pricing, product availability, and manufacturing lead times are not guaranteed and subject to change at anytime. Quoted manufacturing lead times are calculated beginning after receipt of order (ARO). Quotes are valid for 30 days after date of issue. VPC'S minimum order requirement is \$500.

1. From the [VPC.com homepage](#) simply click “MyVPC” (**Figure A**) and follow the prompts.
 - Be sure to enter your full and proper company name- avoid abbreviations or acronyms.
 - A company e-mail address is required. Public e-mail addresses ending in domains such as “gmail.com” or “yahoo.com”, will automatically be disqualified.
 - Be sure to enter the shipping address for where the quoted products will ship to, so that the most accurate pricing is provided.

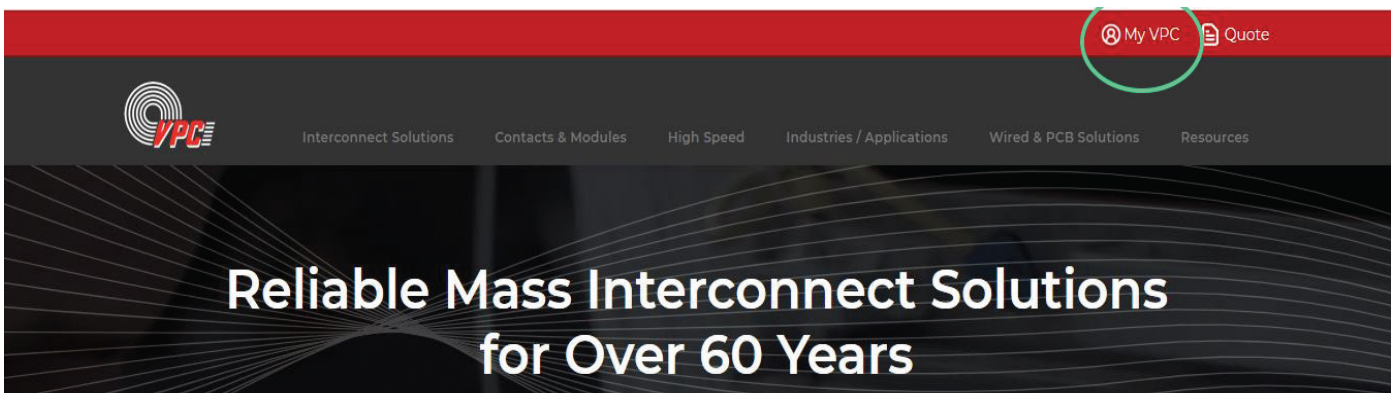


Figure A.

2. Once you have created an account select “Quote” or “Start Quote”. (**Figure B**). If you already know the part # (s), skip to step 5.

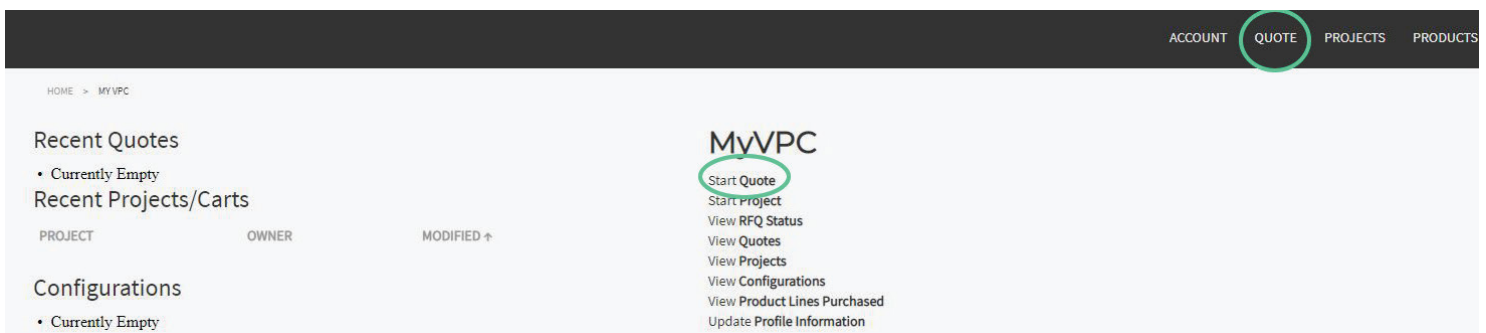


Figure B.

3. If you do not know the part # (s) for the product you would like a quote for, search for the product that you need using the search box at the bottom of the form (**Figure C**). Once on that product's page check the box for the part(s) you would like quoted and select "Add to Quote" at the bottom of the page.

My Quote

Add Products

Add products to your quote by entering the product numbers below OR use the search bar to find the part on our website, select it, and choose the "Add to Quote" option at the bottom of that page.

PART NO. QTY.

PART NO. QTY.

PART NO. QTY.

PART NO. QTY.

PART NO. QTY.

ADD TO QUOTE

OR

G12

SEARCH

My Quote

PART NO.	DESCRIPTION	PRICE	QTY.	TOTAL	REMOVE

My Quote TOTAL N/A

Save **Submit RFQ** **Update**

Figure C.

4. This is how the quote will appear if you have followed step #3 and added a product by selecting it from the product page (**Figure D**). Notice the product you have selected has been added to the quote.

Please note: If you add additional items in the left section you will need to click "Add to Quote" for them to also be included. To adjust quantities or remove items from your cart, make the desired change and then select the "Update" button for those changes to be reflected.

HOME > MY VPC > MY QUOTE

My Quote

Add Products

Add products to your quote by entering the product numbers below OR use the search bar to find the part on our website, select it, and choose the "Add to Quote" option at the bottom of that page.

PART NO. QTY.

PART NO. QTY.

PART NO. QTY.

PART NO. QTY.

PART NO. QTY.

ADD TO QUOTE

- OR -

My Quote

PART NO.	DESCRIPTION	QTY.	REMOVE
610151103	VTAC Insert, Receiver/ITA, SIM, Pass-Thru	1	

Save **Submit RFQ** **Update**

Figure D.

5. If you already know the part # (s) of the product you need, proceed by entering that part # in the “part number” box (circled in **Figure E** below). Add the quantity desired.

Then select “Add to Quote.” **Important: You must select “Add to Quote” before selecting “Submit RFQ” or the system will submit a blank RFQ that will not generate a quotation.**

Please note: Only items listed in the “My Quote” box will be included in your quotation. If you add additional items in the left section you will need to click “Add to Quote” for them to also be included. To adjust quantities or remove items from your cart, make the desired change and then select the “Update” button for those changes to be reflected.

Figure E.

6. Once you have completed all of your selections, choose the “Submit RFQ” button on the bottom. You will then receive a confirmation.
7. Following your submission you will receive an RFQ. Turnaround time varies, depending on several factors including:
- Accuracy of customer name and information entered. Accurate information will expedite the matching of your RFQ with your account in our system.
 - Use of correct part numbers- If your RFQ has an invalid part # or you are requesting the price for an item that VPC does not currently have a published price for, a VPC representative may contact you to assist you further.
 - If you are a new customer to VPC, your account must first be qualified. Reasons for disqualification may include, but are not limited to:
 - RFQ is made by a reseller or distributor. VPC sells only to the end user.
 - A non-corporate email address is used. Email addresses using public domains such as “gmail.com” or “yahoo.com” are typically disqualified automatically.
 - A ship-to address is identified as a residential address.
 - RFQ total does not meet VPC’s minimum buy requirement of \$500.
 - **Please note:** VPC reserves the right to refuse sale or quotation at anytime. VPC follows and adheres to all government export and import regulations and guidelines, as well as embargo restrictions. For this reason, VPC reserves the right to request full end user name and location disclosure, before permitting customer qualification for quotation or sale purposes.

8. Below is a sample quote (**Figure F**). Note the estimated lead time and that the quotation is valid for 30 days from the date of issue.



Virginia Panel Corporation
1400 New Hope Road - Waynesboro, VA 22980-2649
Tel (540) 932-3300 - Fax (540) 932-3369

Quotation No.: 22Q-2491
RFQ No.: 2158
Date: Sep 27, 2022
Prepared by:
Phone: 540-932-3300

To place an order, e-mail: vpcorders@vpc.com
Credit card orders must be placed online:
www.vpc.com

To: Your Name

Attn:
Phone:
Fax:
E-mail:

[Click Here for Enhanced Quote](#)

Regional Sales Manager: House Account
Sales Engineering Support: vpcsupport@vpc.com

We are pleased to offer you the following quotation -

Payment Terms: NET 30 DAYS

Shipping Terms: FOB Origin - Waynesboro, VA

	QUANT	PART NO.	DESCRIPTION	PRICE	TOTAL
1.	1	410112375	Enclosure, 50 Module, Hinged Cover Plate, 8" Deep		
				(4 Weeks)	
					TOTAL \$

*VPC has a \$500.00 minimum order requirement.
Larger quantities may extend quoted lead times.*

VPC offers complete wiring services including pre-engineered patchcords and custom cable assemblies. Let us help you build a complete interface solution.

Quotes are valid for thirty (30) days.

All quotes are in US Dollars unless noted otherwise.

Virginia Panel Corporation receivers are designed for exclusive use with VPC ITAs. Use of ITAs manufactured by other suppliers with VPC receivers or use of receivers manufactured by other suppliers with VPC ITAs is prohibited.

VPC warrants that its modular interface systems meet all design requirements. Any use of components in these systems manufactured by other suppliers will void this warranty.

This quotation is provided for informational purposes only and shall not be construed as an offer to sell and is subject to change without notice. All orders are subject to acceptance by this company. All prices are subject to applicable state and/or local sales taxes. Manufacturing lead times quoted above are after receipt of order (ARO) and are subject to change.

VPC certifies that current catalog pricing applies. This quote represents standard commercial product and standard packaging only. A service charge of 1.5% per month (18% APR) will be imposed on past due invoices.

9. To order, return to the quote in your MYVPC account's list of Quotes (**Figure G**). Select the corresponding "Buy Now" button. To place an order using a credit card for payment, your order must be submitted online. *Phone calls and emails with a credit card number will not be accepted.*

HOME > MYVPC					
Recent Quotes					MyVPC
QUOTE	RFQ NAME	REQUESTED	ORDER	REQUESTED FROM	
In Progress	12/06/21-001	12/06/21		cart	Start Quote
177726	11/15/21-001	12/06/21	Buy Now	cart	Start Project
					View RFQ Status
					View Quotes